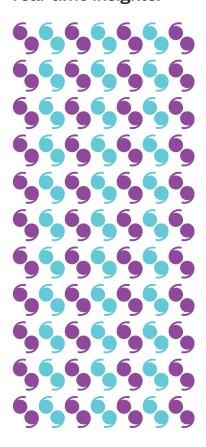




## The High Level

Improve employee engagement by providing team leaders with tools to drive better relationships, spark lasting behavior change, and access real-time insights.



# Actionable Conversations work through a simple, three stage process.

#### CONVERSATION.

Teams grow stronger. Individuals work through real challenges. Leaders look good to their people.

Team leaders use easy to follow conversation guides; guides that use one concept from a popular business book as a lens to drive meaningful one-hour conversations around current business issues. Structured as 5-minutes of content learning, 45-minutes of application discussion, and 10-minutes of reflection and commitment, each conversation module is designed to be immediately applicable for the individuals participating.



#### ACTION.

Measurable behavior change. Enhanced accountability. Coaching tools for the time-starved leader.

We know that conversations by themselves aren't enough. Each participant enters a "behavior change commitment" into the Actionable Platform. Leveraging the latest thinking around neuroscience and behavior change, the platform coaches those team members on how to make a commitment that they're most likely to act on ... and we're seeing a 75% adoption rate as a result.

Over the course of a month, those individuals measure their progress via text message or email, plus support each other through accountability check ins. Of equal importance, the platform intelligently guides the time-starved leader to the most impactful coaching conversations they can be having with their team members, enabling them to have more meaningful and time-efficient coaching conversations.

#### INSIGHT.

Leading indicators of employee engagement on a daily basis. Intelligently structured to be immediately applicable.

Through the daily stream of data around individual commitment objectives (and how they're progressing), the Actionable Platform provides organisational leaders with insight into people metrics, including: flight risk potentials, leadership development candidates, leader influence and beyond.



### What makes Actionable unique is that all of this happens in a little over an hour a month.

Through the Actionable methodology, we're able to provide the 3-hit combo of: 1) Individuals developing themselves and feeling more connected to their peers; 2) Leaders looking and feeling like rockstars to their people; and 3) The organization gaining a treasure trove of data that allows them to make more strategic decisions from a people standpoint.